

Orion CDMA 3G Readers

Year Purchased	Quantity Estimated	Warranty Yrs Remaining
2014	10	3
2015	2508	4
2016	500	5
2017	1474	6
Estimated Total	4492	

1 Time Upgrade Offer to LTE-M Readers

Units to upgrade	Price per unit	Total including shipping, excluding tax
4492	\$57.50	\$258,290.00

CDMA Reader Info

Once an hour communication to meter. 24 time a day.
 Reports meter info once a day to cell network.
 10yr pro-rated warranty excluding cell network
 Last 5yr warranty is 50% retail cost of new Reader
 Cost of new reader is \$300.
 CDMA cellure network is sunsetting

LTE-M Reader Info

15min meter communications. 96 times a day
 Reports meter info 4x a day. 3 can be set by utility
 Allows future meter tech connectivity.
 20yr warranty
 10yr full warranty includeing network
 10yr pro-rated warranty including network.
 Year 11 is 70% discount from new reader cost.
 Each year is 5% dicount decrease from cost of new reader